



# Saleability Rating

	Scale:	Rating:	Scale:	Rating:
1. Home Protection Plan	None BPP SPP/BPP	0 2 3		<input type="checkbox"/>
2. Financing Terms	Conv. Only +FHAVA +Owner Asst.	1 2 3		<input type="checkbox"/>
3. Term Of Listing	90 Days 120 Days 180 Days	1 2 3		<input type="checkbox"/>
4. Percent Above Expected Price	+11% +6 - 10% +0 - 5%	0 2 5		<input type="checkbox"/>
5. Activity In Price Range	Weak Average Strong	0 1 3		<input type="checkbox"/>
6. Yard Sign Allowed	No Yes	0 1		<input type="checkbox"/>
7. Immediate Possession	No Yes	0 1		<input type="checkbox"/>
8. Pre-ordered Appraisal	No Yes	0 3		<input type="checkbox"/>
9. Contingencies	Yes No	0 1		<input type="checkbox"/>
10. Property Condition	Poor Good Excellent	0 1 3		<input type="checkbox"/>
11. Market Area Location	Secondary Primary	0 2		<input type="checkbox"/>
12. Average Days On Market For Neighborhood	Over 120 60 - 120 60 or less	0 1 3		<input type="checkbox"/>
13. Competition In The Area	Strong Average Weak	0 1 3		<input type="checkbox"/>
14. Function And Use	Poor Good Excellent	0 1 2		<input type="checkbox"/>
15. Easy Access For Showing	No Yes	0 1		<input type="checkbox"/>
16. Available For Open House	No Yes	0 1		<input type="checkbox"/>
17. Sellers Security Plan Applied For	No Yes	0 3		<input type="checkbox"/>
18. Strategically Priced	No Yes	0 1		<input type="checkbox"/>

**Total Points For Saleability Rating:**

23 or Below Poor  
24 to 30 Good  
31 to 42 Excellent

Recommended Range \$ \_\_\_\_\_ to \$ \_\_\_\_\_

Seller's Signature \_\_\_\_\_ Date \_\_\_\_\_

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